

## **INCOME GENERATION SUB-COMMITTEE**

**26th February 2019**

**Present:** Councillor Patricia Agar in the Chair

Councillors Hodges, Knight (Vice-Chairman), Mitchell and Stanley

**Also in Attendance:**

Councillors Gregson, Mrs L. Hodgson, Stafford and Stephen

**Officers:** Mark Baldwin, Head of Finance  
Shane Flynn, Corporate Director – Finance and Resources

### **72 Appointment of Substitutes**

None.

### **73 Declarations of Interest**

None

### **74 Public Participation**

None.

### **75 Minutes**

**RESOLVED: That the minutes of the meeting held on 15<sup>th</sup> January 2019 be approved as a correct record and signed by the Chairman.**

### **76 Income Generation Project Update**

The Sub-Committee received a report on progress with generating income through development of existing assets and services and the introduction of new projects to generate income. The Head of Finance presented the report and answered questions from Members.

In the ensuing discussion, the following main points were made:

- With regard to the new lease for the North Quay Café, the Council will benefit from any increase in turnover. Discussions with the tenant had included refurbishment of the building and enhanced use of the adjacent public open space.
- The lease on the vacant rooms in the north wing of the Guildhall was due to expire within the next 2 years and a view on whether to renew would be taken nearer the time.
- It was clarified that the forecast increase in Guildhall income for 2018/19 was £8k, not £10k as stated in Appendix 1. Going forward, Officers will budget for income and allow for potential growth.

- The Chairman asked if a report could be submitted to a future meeting on Marketing. A request was made for this to include the City Centre Wi-Fi and Worcester app.
- The solar panels on the roof of St. Martin's Gate car park may be completed in March, in which case the Council would still be in time to apply for the feed-in tariff.

**RESOLVED: That the Sub-Committee note the project updates and current programme of work.**

**77 Any Other Business**

None.

**78 Items Involving the Disclosure of Exempt Information**

**RESOLVED: That under Section 100A(4) of the Local Government Act 1972, the press and public be excluded from the meeting for the following item of business on the grounds that it involves the likely disclosure of information as defined in Schedule 12A of the said Act.**

**79 Minutes (Exempt Items)**

**RESOLVED: That the minutes (exempt items) of the meeting held on 15<sup>th</sup> January 2019 be approved as a correct record and signed by the Chairman.**

**Duration of the meeting: 7.00p.m. – 7.20p.m.**

Chairman at the meeting on  
18th June 2019